

CONFERENCE SCHEDULE

ORLANDO, FLORIDA

MARCH
12-14



2025

Spring Conference & Trade Show

ROSEN SINGLE CREEK



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STORAGE
ASSOCIATION

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Wednesday, March 12

7:00a – 2:00p	EXHIBITOR MOVE-IN	
7:00a – 6:00p	REGISTRATION FOR CONFERENCE & TRADE SHOW	
7:00a – 6:00p	SSA MEMBERSHIP · STATE ASSOCIATIONS · PRODUCTS & SERVICES BOOTH · SSA FOUNDATION	
7:00a – 5:00p	SSA CAFÉ GENEROUSLY SPONSORED BY: Flatbox · HRIC · Inland Devon Self Storage · Onity · Storage Commander	Gatlin A
9:00a – 11:00a	AFFILIATED ASSOCIATIONS COUNCIL (AAC) MEETING <i>By invitation only</i>	St. John 32
11:00a – 12:00p	SSA 101: MAXIMIZE YOUR EXPERIENCE SSA staff give first-time attendees and new members an overview of the Self Storage Association, network, and how best to navigate and maximize their first conference. GENEROUSLY SPONSORED BY: Compass Building Systems · JustStorage	Gatlin A4
1:00p – 4:00p	SELF STORAGE ECONOMIC SUMMIT (SEPARATE FEE REQUIRED) KEYNOTE SPEAKER DELIVERING A WORLD-CLASS CUSTOMER EXPERIENCE: LESSONS FROM THE MOUSE DENNIS SNOW FEATURED SPEAKER STEIG SEAWARD • Senior Director, National Research, Colliers PANEL SESSIONS FINANCE, INVESTMENT AND ACQUISITION PANEL DEVELOPMENT, THIRD-PARTY MANAGEMENT AND OPERATIONS PANEL BROUGHT TO YOU BY COLLIERS	Gatlin E3-4
1:30p – 3:30p	SELF STORAGE MANAGERS SUMMIT (SEPARATE FEE REQUIRED) DIGGING DEEPER INTO THE DAY-TO-DAY OPERATIONS OF A SITE MANAGER PRESENTERS: JIM MOONEY • Freedom Storage Management DAVE COOPER • Storage King In this session, we will dive deep into the core things that a self storage manager can do to successfully rent space and collect money. We always focus on leads and their importance. We want to ensure that the systems in place are configured to allow the manager to rent to every customer. We will cover how to remove obstacles from their path by streamlining procedures. Storage is an event-driven business. We need to be present and prepared when the moment occurs. GENEROUSLY SPONSORED BY: DaVinci Lock · US LED, Ltd.	Gatlin E1-2
1:30p – 3:00p	YOUNG LEADERS GROUP (YLG) MEETING <i>Requires membership in the YLG. (Membership is free for 2025.)</i> GENEROUSLY SPONSORED BY: Kiwi II · Supply Side USA	Gatlin E5
3:00p – 6:00p	TRADE SHOW OPEN	Gatlin C/D
4:30p – 6:00p	OPENING NIGHT SPONSORS RECEPTION <i>Will take place in the Exhibit Hall</i>	Gatlin C/D



Thursday, March 13

7:00a – 3:30p	REGISTRATION FOR CONFERENCE & TRADE SHOW	
7:00a – 5:00p	SSA MEMBERSHIP · STATE ASSOCIATIONS · PRODUCTS & SERVICES BOOTH · SSA FOUNDATION	
7:00a – 5:00p	SSA CAFÉ GENEROUSLY SPONSORED BY: Flatbox · HRIC · Inland Devon Self Storage · Onity · Storage Commander	Gatlin A
7:45a – 8:30a	CONCURRENT EDUCATIONAL SESSIONS	
	UNLOCKING THE POWER OF DATA: TRANSFORMING SELF STORAGE EXPERIENCES AND PROFITS PRESENTER: CHUCK GORDON • Storable + Panel In this session, Chuck Gordon will lead a compelling discussion with self storage industry leaders on how data is revolutionizing the customer experience. Panelists will share how they are using data to not only improve operational efficiency but also enhance customer interactions at every touchpoint. From personalized marketing strategies to AI-driven customer service tools, this panel will explore the power of data in shaping the future of self storage and driving customer loyalty. Participants will leave with actionable insights on how to leverage data to create seamless, customer-centric experiences that foster long-term relationships and sustainable growth.	Gatlin E1
	OPTIMIZING DESIGN AND CONSTRUCTION STRATEGIES TO MAXIMIZE OPPORTUNITIES IN THE UPCOMING DEVELOPMENT CYCLE PRESENTERS: ERIC FLEPS, TYLER JONES & MICHAEL ERCEG • ARCO/Murray Design Build In this session, we'll explore how to leverage innovative design and construction strategies to deliver value-driven solutions and prepare for emerging development opportunities. This presentation will delve into the key components of successful construction projects, offering actionable insights and expert guidance to navigate the challenges of the evolving market.	Gatlin E2
	SURVIVING THE STORM: PREPARING FOR AND RESPONDING TO LARGE LOSSES PRESENTER: MAUREEN LEE • Xercor This session will provide self storage operators and managers with actionable strategies to prepare for natural disasters and large-loss events. The session will cover essential aspects of facility risk mitigation, the integration of technology for monitoring, and creating a comprehensive disaster recovery plan. Attendees will learn how to identify vulnerabilities, implement preventative measures, and understand how to leverage insurance coverage for tenant protection. Additionally, we'll explore best practices for preparing tenants with disaster-specific insurance options and the importance of clear communication before, during, and after a disaster. By the end of the discussion, participants will be better equipped to reduce risks and respond efficiently should disaster strike, ensuring minimal downtime and tenant disruption.	Gatlin E3
	PERFORMANCE MANAGEMENT FOR EVERY LEVEL OF COMPETENCY PRESENTER: TROY COLEMAN • Westport Properties Are you ready to unlock the full potential of your team? Join us for an inspiring journey into the world of employee competency management! This dynamic session is designed to equip you with the skills to identify and effectively manage the four key competency levels of employees, ensuring your team delivers outstanding results every time. What you'll learn: <ul style="list-style-type: none"> ✦ Understanding Competency Levels: Dive into the four distinct competency levels and learn how to accurately identify where each team member stands. ✦ Tailored Management Strategies: Discover proven techniques to manage each competency level. From providing the right support to novices to empowering your experts, you'll learn how to bring out the best in everyone. ✦ Boosting Team Performance: Explore strategies to foster a culture of continuous improvement and high performance. Understand how to leverage the strengths of each competency level to achieve collective success. ✦ Practical Tools and Techniques: Gain access to a toolkit of practical resources and techniques that you can apply immediately to enhance your team's productivity and morale. Are you ready for an immediate impact? Walk away with actionable strategies that you can implement right away to see tangible improvements in your team's performance.	Gatlin E4
7:45a – 8:30a	DIVERSITY & INCLUSION COUNCIL NETWORKING SESSION	Gatlin E5
8:30a – 8:45a	BREAK	
8:45a – 9:45a	OPENING SESSION	Gatlin B
9:45a – 10:00a	BREAK	

Thursday, March 13 *continued*

10:00a – 11:15a **GENERAL SESSION & FEATURED SPEAKER** Gatlin B

FEATURED SPEAKER: **H. MICHAEL SCHWARTZ** • SmartStop

Founded in 2004, the Ladera Ranch, California-based SmartStop operates over 200 properties in 22 states and Canada. With more than 16.4 million rentable square feet, Schwartz and his team have grown to more than 525 self storage professionals, making it one of the largest storage operators in North America.

11:30a – 2:30p **TRADE SHOW OPEN** Gatlin C/D

1:30p – 4:00p **LARGE OPERATORS COUNCIL (LOC) MEETING** Butler

Requires membership in the LOC

GENEROUSLY SPONSORED BY: **Veritec Solutions Incorporated** • **Xercor Insurance Services**

4:00p – 5:00p **LARGE OPERATORS COUNCIL (LOC) RECEPTION** Butler

Requires membership in the LOC

GENEROUSLY SPONSORED BY: **Storable**

2:45p – 4:00p **ROUNDTABLE DISCUSSIONS** Gatlin A1-4

4:00p – 4:45p **CONCURRENT EDUCATIONAL SESSIONS**
SMART FACILITY TECHNOLOGY FOR DUMMIES Gatlin E1

PRESENTERS: **MARK CIERI** • StorageDefender | **GEOFF HAYTH** • DaVinci Lock
RYAN STEWART • PTI Security Systems

Simplify the world of smart technology and uncover tools that make self storage operations easier, more profitable, and tenant-friendly! This session will break down technology at every level, helping you understand how solutions can streamline operations, enhance visibility, and create seamless tenant experiences. Led by experts with deep expertise in automation, AI, and smart technology, panelists will explore the basics of:

- ✦ Smart Rentals: Discover contactless rental solutions and options like mobile, kiosk, and web-based systems to streamline customer onboarding.
- ✦ Smart Property & Unit Access: Compare various access methods, from keypads and app-controlled entry to advanced locking solutions, for secure, user-friendly experiences.
- ✦ Smart Monitoring: Leverage in-unit sensors for security, motion, and environmental monitoring to improve tenant satisfaction and operational efficiency.
- ✦ Smart Camera Systems: Understand the benefits of cloud-based, AI-supported property surveillance with remote access and night monitoring capabilities.

This session provides storage owners and operators with practical insights for adopting cost-effective automation solutions.

THE LOST ART OF RULES AND REGULATIONS Gatlin E2

PRESENTER: **JEFFREY GREENBERGER** • Greenberger & Brewer, LLP

The rules and regulations that may accompany your rental agreement are often after thoughts. Many operators and managers do not even know how to use rules and regulations, or why they have them at all. Used properly, rules and regulations can be an operator/manager's best friend to address occupant-caused problems at the facility and to address new concerns as they arise. Our speaker will address what should be contained in the rules and regulations, how to use them, when and how to review and update them, and explain why the rules and regulations pages, although posted or provided with the rental agreement, should not be signed.

LET'S MAKE HAY WHILE THE SUN SHINES Gatlin E3

PRESENTER: **CAROL MIXON** • Skilcheck Services Inc.

March is the self storage industry's "gearing up" season! Now is the time to enhance your sales pitch and discuss rental incentives that won't adversely affect your store's income. Learn effective sales techniques and how to interpret your management summary report to improve and strengthen operations before the busy season hits. Every lead counts when trying to rent up or meet an occupancy goal. Your sales presentation and manager incentives make the difference!

THE CHANGING TRANSACTION MARKET Gatlin E4

PRESENTER: **MIKE MELE** • Cushman & Wakefield

In this session, we'll discuss how the transaction market has changed since the boom times of 2021. We'll cover: What are current values?
• Are there distressed deals out there? • What is the current state of financing? • Do C/O deals sell in the current market? • Who are the buyers and sellers in today's market?

Thursday, March 13 *continued*

4:00p – 4:45p

FLORIDA SSA SESSION

Gatlin E5

Join fellow FSSA members for this networking session. Get the latest updates from the FSSA, along with some giveaways, drawings for gift cards and cocktails! Must be a current FSSA member.

5:00p – 5:45p

CONCURRENT EDUCATIONAL SESSIONS

LEAD CONVERSION BEST PRACTICES

Gatlin E1

PRESENTERS: **MATT ENGFER** • Cubby Enterprises Inc. MODERATOR
CORY BONDA • Prestige Storage | **MARK POOLE** • Liberty Investment Properties

In this session, we'll focus on the best ways to improve lead conversion online and over the phone. Specifically, we'll dive into e-commerce best practices including: Designing rates & promotions that drive intent • Curating fees that maximize revenue without hurting conversion. • Ensuring your checkout sells for you, presenting the right content at the right time. • Streamlining forms and data collection to maximize conversion. • Payment methods that maximize conversion.

We'll also cover the site manager & call center lead conversion best practices including: Routing leads to the team members with the highest chance of converting leads to renters. • Understanding the time you have to close leads. • What to coach your teams on in closing leads effectively. • How to convert in the units that will have the greatest impact on your portfolio performance.

We hope to leave you with immediately actionable nuggets learned from some of the industry's most thoughtful operators. Come ready to participate and learn!

IS THIRD-PARTY MANAGEMENT RIGHT FOR YOU?

Gatlin E2

PRESENTERS: **ALEX ERBS** • The Storage Mall Management Group | **RONA SIEGEL** • StorQuest/William Warren
HERBY BOWMAN • StorageMart/Manhattan Mini Storage | **BRETT COPPER** • Copper Storage Management
STEVEN RAPOSA • Public Storage | **DAVE DEEMS** • Storage Asset Management

Have you been considering third-party management for your self storage facilities? How do you know if it's right for you and your business? What questions should you be asking? What are the pros and cons? Join this panel of third party management experts to help answer your questions.

LIEN COMPLIANCE MADE SIMPLE: REDUCING RISK AND SAVING TIME WITH TECHNOLOGY

Gatlin E3

PRESENTERS: **LUKE SHARDLOW** • AI Lean | **ANNE MARI DECOSTER** • DeCoster Consulting

The world has changed. The main driver for storage demand, moving, is weak and it is likely to remain that way through 2025. So, the best and most productive use of your managers' time is to turn them into sales agents. Focus their time on local marketing and providing a superior customer experience. Other tasks can be automated by software or outsourced. Key takeaways from the session:

- ◆ Even though demand is down, you can still reach your pro-forma by redeploying your manager's time.
- ◆ Use human resources to excel in customer experience and local marketing.
- ◆ Anne and Luke will discuss how to use technology to do everything else, referencing specific examples in the lien compliance space.

THE FUTURE OF SELF STORAGE: SECURING YOUR FACILITY IN A DIGITAL WORLD

Gatlin E4

PRESENTER: **JOHN BILTON** • Janus International

As self storage facilities embrace digital advancements, securing your property with cutting-edge technology is essential. This presentation explores the latest security systems, automation tools, and communication platforms that ensure your facility operates securely and efficiently. Additionally, we discuss the technology stack needed for seamless remote operations, all designed to enhance the tenant experience. Join us to discover how to streamline operations while improving security and customer satisfaction. Attendees can expect to be guided through the questions best used when assessing technology partners of all aspects of site management, regardless of the size of a single facility or expansive reach of a portfolio.

5:00p – 6:00p

WOMEN'S COUNCIL PANEL DISCUSSION & NETWORKING SESSION

St. John's 32-34

DON'T JUST SURVIVE... THRIVE IN 2025

GENEROUSLY SPONSORED BY: **Janus International** • **RKAA** • **Supply Side USA** • **XPS Solutions**

6:00p – 7:30p

WELCOME TO ORLANDO • 50TH ANNIVERSARY KICK-OFF RECEPTION

Gatlin B

GENEROUSLY SPONSORED BY: **Compass Building Systems** • **Reliable Commercial Construction**
Roll-Up Door, Inc. • **Steel & Metal Systems** • **Vantiva**

SERVING MEMBERS SINCE 1975

50
YEARS

Friday, March 14

7:00a – 10:30a

SSA CAFÉ

The café moves to a new location today.

GENEROUSLY SPONSORED BY: **Flatbox** • **HRIC** • **Inland Devon Self Storage** • **Onity** • **Storage Commander**

Gatlin B

8:00a – 10:30a

SSA MEMBERSHIP • STATE ASSOCIATIONS • PRODUCTS & SERVICES BOOTH • SSA FOUNDATION

8:00a – 8:45a

CONCURRENT EDUCATIONAL SESSIONS

SUCCESS IN SITE PLAN APPROVAL

Gatlin E1

PRESENTER: **PETER STUHLREYER** • Designhaus, LLC

Attendees will learn how to sequence activities during acquisition, analysis, team set-up and the entitlement process for the best results with the least waste of time and money.

- ✦ A prospective site comes across your desk... What do you do first? What should you NEVER do first?
- ✦ A call to the wrong person at the wrong time will deliver wrong information!
- ✦ When to build the team of consultants, engineers, attorneys, analysts and others.
- ✦ How do you navigate the red tape at the city without surprises or delays.
- ✦ How much money are you willing to waste before you realize a site is dead?
- ✦ Why do you keep getting billed for what you do not need?

The steps it takes between viewing a listing and grand opening are the same every time. Unfortunately, many developers and owners miss opportunities, waste time on dead ends, pay consultants they don't need, and stay stressed out when pulling a deal together. Whether you are looking at new, conversion, value add or mixed use, the Steps for Success program can be applied and make the next expansion of your empire smoother, less costly and more productive.

TRENDS IN RV & BOAT STORAGE

Gatlin E2

PRESENTER: **MARK DIRATO** • Baja Construction Co. Inc.

This session will focus on building a successful RV and boat storage business. We will discuss current trends in the market and how to navigate them effectively. The goal is to provide valuable insights to help you succeed with your RV and boat storage projects.

FUNDING YOUR SELF STORAGE DREAM: INSIDER TIPS FROM A BANKER'S PERSPECTIVE

Gatlin E3

PRESENTER: **ANNE MINO** • Live Oak Bank

Unlock the full potential of your self storage project with a deep dive into diverse financing strategies. This session covers everything from traditional financing options like conventional lending and SBA programs to more creative approaches such as seller notes and self-directed IRAs. You'll gain valuable insights into the pros and cons of each method, learning how to customize a funding strategy that aligns with your goals and resources.

Discover how to navigate lender requirements, present your project to maximize appeal, and avoid common pitfalls in the financing process. Drawing on a banker's insider perspective, this program provides practical tips to help you secure the funding you need—whether through institutional loans, personal investment strategies, or partnerships. Whether you're a first-time investor or an experienced owner, you'll leave equipped with actionable tools and strategies to bring your self storage vision to life and achieve long-term success.

WHAT MAKES THEM CLICK RENT

Gatlin E4

PRESENTER: **ALEX KELLER** • StoragePug

Driving traffic to your website is absolutely essential — people have to be able to find you in order to rent from you. But it doesn't actually matter how many people find your website if they don't turn into actual customers. How do you know if your website is optimized to convert visitors into customers? In this session, we'll cover: Features of a website that convert online traffic. • How to establish trust with potential customers. • Educating to help sell your product to potential customers.



Friday, March 14 *continued*

8:45a – 9:00a

BREAK

9:00a – 9:45a

CONCURRENT EDUCATIONAL SESSIONS

**“NOTHING IS CERTAIN BUT DEATH AND TAXES.”
AND EVEN BEN FRANKLIN WOULD SAY TAXES COULD CHANGE FOR THE BETTER IN 2025!**

Gatlin E1

PRESENTERS: **WARREN DAZZIO & BRIAN LILES** • CSSI

Look for a Tailwind for Taxes in 2025! The tailwind could be very good for business in the storage industry. In this session we will explore the possible tax changes for individuals & family businesses. Lower taxes bring increased cash flow for upgrades, expansions, and acquisitions. We will do a deep dive into answering some important questions: Will bonus depreciation continue or expand? • How will capital gains be affected for long term investments change? • What's the potential of raising of the estate tax exemption to protect family-owned real estate holdings. • Can real estate and storage investments be more lucrative in 2025 and beyond? • What changes are expected for estate planning, real estate, and small business. • What current tax incentives/credits are available for storage owners and will anything new be available?

Come ready to discuss all things tax!

INSIGHT INTO DESIGN AND CONSTRUCTION EFFICIENCIES IN STORAGE

Gatlin E2

PRESENTER: **NIGEL KREFT** • Elevate Structures

In this session, we'll discuss:

- ◆ Taking your project from concept to renting.
- ◆ Development Process: What to ask and what to look out for when making the decision.
- ◆ Design Process: How to get through permitting and zoning efficiently. How to have design created that meets code and municipality requirements and budget.
- ◆ Construction Process: Latest methods and construction techniques and technology and how it keeps you on schedule and on budget.

SALES SECRETS FOR SELF STORAGE SUCCESS: TURNING LEADS INTO LOYAL CUSTOMERS

Gatlin E3

PRESENTERS: **SARAH BETH JOHNSON & LOU BARNHOLDT** • Universal Storage Group

Ready to supercharge your self storage sales game? It's not just about renting units — it's about building relationships, solving customer challenges, and delivering an unbeatable experience. This high-energy session will reveal powerful sales techniques to turn prospects into loyal tenants, handle objections like a pro, and keep your facility top-of-mind in a competitive market. You'll walk away with actionable strategies to elevate the customer journey, close more deals, and grow your business with confidence. Whether you're a veteran manager or new to the industry, this is your roadmap to becoming a sales powerhouse!

MASTERING OPERATIONAL REPORTING: METRICS THAT MATTER

Gatlin E4

PRESENTER: **MARK POOLE** • Liberty Investments

Struggling to make sense of your self storage reports or wondering which metrics actually drive success? In this engaging session, Mark Poole, a seasoned operator with over a decade of experience, will break down the complexities of operational reporting into actionable insights you can use immediately. Learn how to: Identify and interpret the most important metrics for self storage success. • Utilize reports to track performance, improve efficiency, and make smarter decisions. • Build better reporting habits that save time and increase profitability.

This session is unique because it goes beyond the basics, teaching you how to use data to optimize operations and uncover hidden opportunities. With real-world examples and practical tips, you'll leave equipped to transform your reporting process into a powerful tool for growth. If you're ready to simplify your data and elevate your operations, don't miss this opportunity to master the metrics that matter most!

9:45a – 10:00a

BREAK

10:00a – 11:15a

CLOSING GENERAL SESSION

Gatlin B

THE SELF STORAGE LEGAL NETWORK'S LEGAL POWER HOUR

PRESENTERS: **CARLOS KASLOW & SCOTT ZUCKER** • SSLN

For almost two decades, the Self Storage Legal Network's Power Hour has been the popular closing session at the Self Storage Association's spring and fall meetings. Scott Zucker and Carlos Kaslow answer audience legal questions in this unscripted interaction between storage managers and operators and two of the industry's favorite lawyers.

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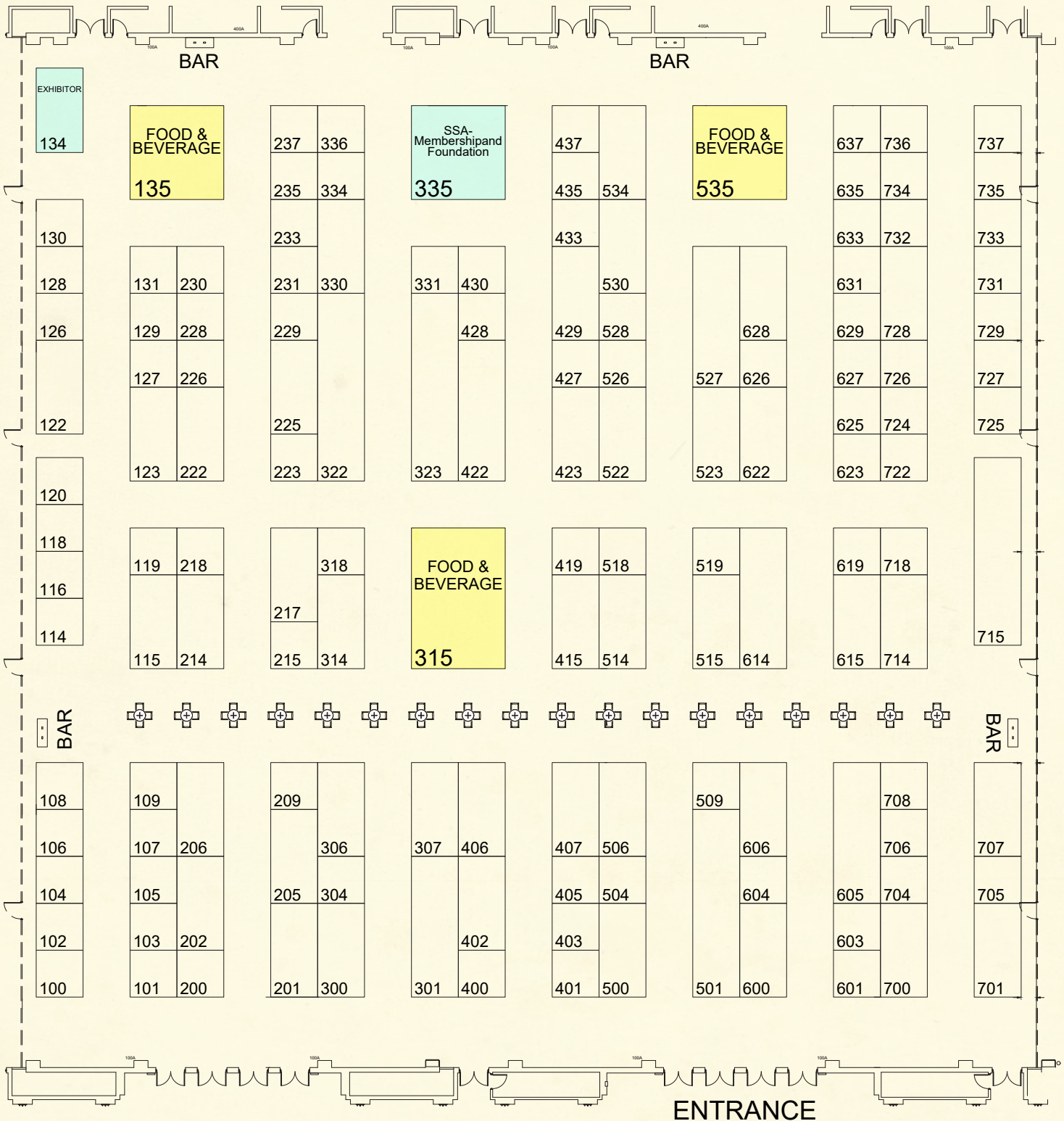
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SSA 2025 SPRING CONFERENCE & TRADE SHOW

TRADE SHOW MAP • GATLIN C/D

SUBJECT TO MODIFICATION



*Whether you are a seasoned veteran
or an industry newcomer, you are sure to
find many great resources in the exhibit hall.*

No one under the age of 16 allowed in the trade show hall during exhibit hours or under the age of 18 during move-in and move-out.

SSA 2025 SPRING CONFERENCE & TRADE SHOW

EXHIBITOR BOOTH LIST

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MODIFICATION

For 50 years, the SSA has continued to provide the necessary tools and resources you need to help you move ahead of your competition. Our exhibitors display the best and most innovative products and services you need to develop, build, and operate your self storage business. Talk with our vendors.

Please see below for a list of exhibiting companies and their booth numbers. For more information on each company please refer to the SSA Spring Conference mobile app or our website: selfstorage.org.

3D Group	726	Complete Signs	235	JMN Architecture, P.C.	724
6Storage Software Solutions	619	Copper Storage Management	631	JustStorage	223
A&E Construction Co.	526	Cover Commercial Roofing Solutions	229	Kingspan Insulated Panels	131
Absolute Storage Management	230	Cubby Enterprises, Inc	530	Kiwi II	522
Accent Building Restoration Inc	415	CubeSmart	314	Late2Lien	334
Access Control Technologies	603	DaVinci Lock	206	Live Oak Bank	528
Access Self Storage	126	DC Construction Associates, Inc.	732	Lockerfox	103
Adverank	633	Designhaus Architecture	228	MakoRabco	605
AI Lean	108	Easy Storage Solutions	428	Marcus & Millichap	515
All From 1 Supply	509	EDC Construction	731	Marketing.Storage	104
ARCO/Murray Design Build	407	Elevate Structures	318	Matthews Real Estate Investment Services	105
Argus Self Storage Advisors	622	eTest	335	Miller Buildings, Inc.	504
Automated Security	304	Everbrite, Inc.	623	MiniCo Insurance, Inc.	400
Baja Construction Co., Inc.	209	Extra Space Storage	423	Mohagen Hansen Architecture Interiors	107
Bank Five Nine	218	Ezzi Signs INC	433	Monument	728
BDA Systems CO	331	Farmer Development Inc.	735	MSM (Modern Storage Media)	200
Berkadia Commercial Mortgage	627	FL SSA	336	National Tax Group	116
BETCO	601	Forge Building Company	330	NexPoint Storage Partners	215
BMSGRP Self Storage Consulting	722	Frank G. Relf Architect, P.C.	118	On the Move Trucks	518
Boxwell	322	Go Local Interactive	129	OpenTech Alliance	323
Brand Builder Signs	729	Green Country Lights	128	Peak Steel Buildings	127
Capco Steel/ Capco General Contracting	519	Griffco Design/Build, Inc.	123	Phoenix Construction and Management Services, Inc.	736
Charity Storage	Reg 1	Hernandez Construction & Development	733	Portable Storage Box Co	715
Chateau Products	406	HRIC	222	Practical Storage LTD	115
Citizen Storage Management	705	Inside Self-Storage	625	PTI Security Systems	307
Compass Building Systems	427	Janus International	600		

SSA 2025 SPRING CONFERENCE & TRADE SHOW

EXHIBITOR BOOTH LIST

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Public Storage.....	615	SpiderDoor LLC.....	401	Tenant Property Protection.....	225
QuikStor.....	101	SSA Membership & Foundation.....	335	The BSC Group.....	233
R.W. Rogers Company.....	120	Steel & Metal Systems.....	701	The Feldman Companies.....	231
Radius+.....	734	SteelBlue.....	506	The Mahoney Group.....	437
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Rapid Roofing.....	718	Storage Commander.....	201	The Storage Group.....	237
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Rycon Construction.....	100	StorageDefender Inc.....	114	U-Haul Self Storage Affiliate Network.....	403
SAA Architects.....	635	StorageMart.....	214	Universal Storage Group.....	604
SafeLease.....	205	StoragePRO Management, Inc.....	402	US LED Ltd.....	430
Safestor Tenant Insurance.....	405	StoragePug.....	628	Vantiva.....	606
Sauls Storage Group, LLC.....	727	StorageReach.....	435	Waikato Inc.....	629
SBS Construction.....	534	Storeganise Limited.....	637	Whitney Development.....	704
SecureLease.....	419	StorQuest Self Storage.....	514	William Knight Insurance Agency.....	725
Self Storage Manager, Inc.....	523	StorSuite.....	109	World Insurance Associates.....	626
Self Storage Plus.....	119	StorTrack.....	737	Xercor Insurance Services.....	500
Skyscape Architectural Canopies.....	300	Supply Side USA.....	301	XPS Solutions.....	527
Space Shop Self Storage.....	102	swivl.....	706	Yardi.....	501
SpareBox Technologies.....	429	Tenant Inc.....	217		

