



SELF
STORAGE
ASSOCIATION

Participate. Learn. Benefit. Succeed.



How much do you spend per year on legal fees?

The #1 most important benefit of being a Direct SSA Member is access to the Self Storage Legal Network. Are you taking advantage of this money-saving SSA benefit?

SELF STORAGE
LEGAL NETWORK

The SSA: Join • Participate • Benefit • Profit • Succeed • Lead

The Self Storage Legal Network

The Self Storage Association is pleased to provide SSA members exclusive access to the legal hotline services of the Self Storage Legal Network (SSLN). The SSLN is available only to SSA members and is one of the best sources available for obtaining industry related legal information.

The Attorneys

Attorneys D. Carlos Kaslow and Scott Zucker, whose combined experience in the self storage industry exceeds 50 years, operate the SSLN. Kaslow co-wrote the authoritative book on drafting self storage agreements; SSA's "Rental Agreement Handbook" and Zucker authored "Legal Topics in Self Storage." Our attorneys also co-write annotated lien law booklets for each state. They understand the self storage business and believe there is a better way to provide you with quick access to the specialized legal information you need.

How the SSLN Subscription Works

Annual subscription rates for the SSLN begin at \$575 yearly for operators running up to two facilities. If you run three to five locations, the annual subscription is \$850. If you have ten facilities the annual subscription is \$1,100 plus \$80 for each facility in excess of ten.

As an SSLN member subscriber, when you or one of your authorized employees has a question concerning

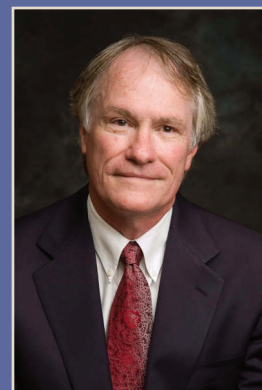
self storage operations, you simply log onto the SSLN online site and ask your question. The SSLN is staffed from 8:00 AM to 5:00 PM Monday through Friday and will provide a response to your inquiries by the next business day. They will thoroughly discuss your questions and there is no limit on the number of questions you can ask. You may also call or fax your question. That information will be sent to you upon joining the SSLN.

How many times have you had a question about "lien laws" or "rental agreements" or "partial payments?" Almost every decision you make regarding these self storage issues will have legal repercussions if the improper course is followed. With the SSLN, you can run your questions past an expert before making a decision.

If you would like to take advantage of this service, simply fill out the member subscription application, and return it with payment. You may not be able to employ a legal department, but you can have unlimited access to one of the world's most recognized knowledge centers on self storage law. For more information on the SSLN, please call the SSA at (703) 575-8000.

You must be a dues paying Direct Member of the SSA to participate.

The SSLN is a legal and operations information service and does not provide subscribers with legal services.



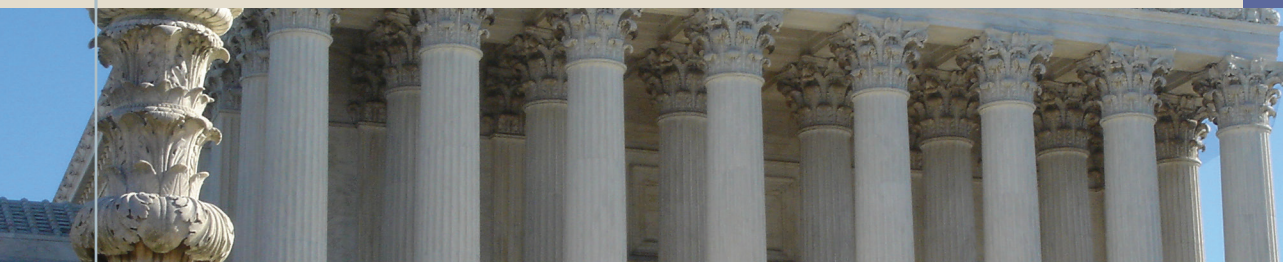
Carlos Kaslow



Scott Zucker

“As one of the founding members of the SSA, we greatly value the Legal Network. The response is immediate with an in-depth explanation we can understand.”

John Yelland
Yelland Properties/
Pouch Self Storage



SSLN Application



Company Name: _____ SSA Member #: _____
Street Address: _____ City, State & Zip: _____
Telephone: _____ Fax: _____
E-mail Address: _____ Primary Contact Person: _____
Number of facilities owned/operated: _____ Number of states in which you operate SS Facilities: _____

Description of the Service: The Self Storage Legal Network will provide, on an annual subscription basis, a quick response self storage operations information service to subscribers. The service consists of specialized legal and operations information relevant to self storage operations. The Self Storage Legal Network will only provide service to subscribers. Subscribers will have unlimited telephone access to the service. The Self Storage Legal Network does not provide legal services to its members. Read the disclaimer carefully.

SSLN Subscriber Service Guarantee: The principals of the SSLN will provide a response to all subscriber inquiries within two business days of receipt of each inquiry. Upon receipt of application and payment, you will receive an SSLN hotline pass code for identification as a member subscriber when making inquiries.

Annual Subscription Dues:

# of Facilities	Amount
1 – to – 2 facilities	\$575
3 – to – 5 facilities	\$850
6 – to – 10 facilities	\$1,100
11 + facilities	\$1,100 plus \$80 per site over 10

Member Classification: _____ Amount: \$ _____

Payment Method:

☐ Check (payable to SSA) ☐ Visa ☐ MasterCard ☐ AmEx

Credit Card Number: _____

Exp. Date _____

CVV (CC Security Code) _____

Billing Address _____

Signature: _____

Indicate form of payment and mail or fax application with payment to:

The Self Storage Association, 4189 Edinburgh Drive, Cincinnati, OH 45245
(T) 513-843-6943 (F) 513-843-6944

Address of primary self storage facility to receive SSLN service Same as above: ☐ OR:

Facility Name: _____

Street Address: _____ City, State & Zip: _____

Telephone: _____ Fax: _____

Names of Authorized SSLN Users: _____

Additional Facilities Included in subscription membership:

Facility Address	Facility Address	Facility Address
2)	5)	8)
3)	6)	9)
4)	7)	10)

DISCLAIMER: The Self Storage Association, Inc (SSA) is a nonprofit trade association and does not provide legal services to its members or the members of the Self Storage Legal Network (SSLN). The SSA only provides administrative and marketing support to the SSLN for a fee. The Self Storage Legal Network ("SSLN") is not a part of the Self Storage Association, nor is it a law firm, but is an independent consulting service which is made available to Association members for an additional subscription fee. As such, no advice given is part of the ordinary membership benefits of the Association, nor is it given on behalf of the Association. The SSLN does not serve as an attorney for any Association members who subscribe, but does offer timely consultation on the legal aspects of operating problems which may be experienced by its subscribers. The information is provided by experienced licensed attorneys. The SSLN cannot offer advice on disputes between operators who are subscribers, nor can the SSLN represent any subscriber in a lawsuit, or engage in any communication with any person or firm with whom a subscriber may have a dispute. The undersigned acknowledge that an attorney/client relationship is not created between the SSLN and its subscribers. The advice offered by the SSLN to any inquiring subscriber is based upon the description of the problem offered at the time, and there may be facts or aspects of the problem which are not known, or not adequately communicated by the inquiring subscriber at the time advice is sought. The advice given is intended to be pragmatic and preventative in nature, and based upon the best judgement and experience of the SSLN attorney responding to the inquiry. The subscriber should always follow up with an inquiry to his or her lawyer in the event that further complications or disputes are expected. The SSLN is not a substitute for your lawyer's advice or representation, and no advice given should be taken as overruling any advice given by your lawyer. In the event of any perceived discrepancy or conflict in the advice given by the SSLN and any advice given by your lawyer, you should consult further with your lawyer to arrive at a definitive course of action. Your own lawyer must always have the last word on how to proceed.

Signature: _____ Date: _____

Print Name: _____



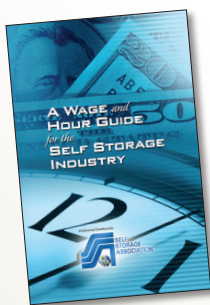
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Suite 450
Alexandria, VA 22311
www.selfstorage.org



The #1 Benefit
of being a
Member of
the SSA!



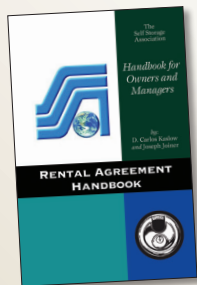
Self Storage Association Legal Library



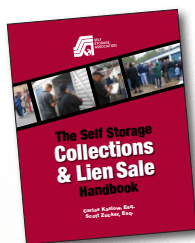
A Wage & Hour Guide for the Self Storage Industry
Members - \$79.50
Not-Yet Members - \$100



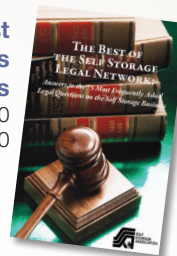
Legal Topics in Self Storage
Members - \$79.95
Not-Yet Members - \$119.95



Rental Agreement Handbook
Members - \$79.95
Not-Yet Members - \$119.95



Answers to the 75 Most Frequently Asked Legal Questions on the Self Storage Business
Members - \$49.50
Not-Yet Members - \$99.50



Self Storage Collections & Lien Sale Handbook
Members - \$100
Not-Yet Members - \$150



Annotated State Lien Laws
Current states available: CA, CO, FL, GA, IL, LA, MA, MD, MI, MO, NC, NJ, NY, OH, PA, SC, TN, UT, VA, WA
Members - \$25
Not-Yet Members - \$35
Bulk order pricing available. Call (703) 575-8000.

Legal Webcasts Great Legal Education at Your Convenience:

- 1-hour audio-visual programs on legal topics essential to your business
- Let SSLN's legal webcast recordings untangle key industry legal issues for you and your staff
- Log in to SSA's online store, download the recording and take the program with you to view and share with staff
- A \$500 value priced at less than 6% that for SSA members. (Slightly higher for non members)
- Information you can rely on from the SSLN experts in self storage law:
Carlos Kaslow, Esq. and
Scott Zucker, Esq.

Order today at www.selfstorage.org