SELF STORAGE ASSOCIATION

Participate. Learn. Benefit. Succeed.

ARE YOU PLANNING ON HIRING THIS YEAR?

If the answer is yes, you need to know about the self storage pre-employment testing and assessment service— *created exclusively for the self storage industry!*

HIRE THE RIGHT PEOPLE…

KEEP THE RIGHT PEOPLE…

SSA FACILITY MANAGER APTITUDE eTEST

eTest is a web-based screening program that provides self storage owner-operators or hiring managers with real-time pre-employment testing and assessment services. Our test has been specially customized for evaluating potential self storage facility managers.

The SSA **eTest** will provide a fast, reliable and cost-effective means of measuring common-sense traits linked to job behavior. Better hires result in reduced turnover and improved productivity by putting the right person in the right job.

SSA's **eTest** requires no setup or licensing fees so administration is straightforward and easy to use. Each customized facility manager eTest is $75. When you buy an **eTest**, you also have the option to add a Developmental Report (free), a Sales Report ($25 each) or a Leadership Report ($25 each).

How Does SSA's "eTest" Work?

➤ Complete one-time account registration at http://www.etest.net/signupSSA.asp

➤ On the sign up page (the page the above link takes you to), scroll down and fill out the form then click the "Submit" button

➤ You will receive an email within one business day with your log-in information, instructions and site link

➤ Set up your test by going to www.etest.net, clicking on the "Client Log In" button, and entering your login information

➤ Candidate takes test in browser at any location (preferably proctored)

➤ Test takes approximately 20 to 30 minutes to complete

➤ Test is scored immediately

➤ Results are sent real-time via email to owner-operator/hiring manager to be utilized for more focused and effective interviews

➤ Feedback comes as an Interview Guide which consists of:
  • Narrative description
  • Interview questions to address extremes in responses
  • Actual scores which include a "good/bad" fit Facility Manager scale

To find out more or to sign up today, go to **www.selfstorage.org**

eTEST.NET